

The Insurance Broker Process



Doing Business with PEO Professionals is easy...

1 Get to Know PEO Professionals Products & People	Learn About Our Products Understand how our PEO Solutions can help	Get to Know Our Company Gain confidence in our Workers' Comp/PEO Savings Platform	Meet our Broker Specialist Team See how our team works to build a successful partnership	Stay Current Leverage our knowledge and insights to stay aware of new opportunities and threats.
2 Contact a PEO Professionals Broker Specialist	Contact PEO Professionals Talk to your broker specialist	Schedule a Live Webinar See how PEO Pro will support you every step of the way	Access Broker Website Receive up to date sales resources and PEO Industry News	Download Tools Identify & Qualify Sales Opportunities
3 Place Business with PEO Professionals	Contact Your Broker Specialist Qualify your prospect, identify the PEO solution and develop a strategy with your specialist	Meet with Your Client Receive personalized technical sales and administrative support from your specialist in the meeting	Prepare the Proposal The broker specialist will prepare and deliver a custom proposal and help close the sale	Stay in Control Attend client enrollment, renewals and be included on management communications

With our Dedicated Broker Specialists and Proven Sales System, PEO Professionals makes it easy for insurance and marketing partners to place business with us. www.peoprofessionals.com